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WEBINAR
**NAVIGATING THE NEW
NORMAL: TIMELY TIPS FOR
BOARDS, CEOs & MINISTRY
FUNDRAISERS FOR GLOBAL
APPLICATION**

**SPEAKERS: GARY HOAG,
DAN BUSBY, ZENET MARAMARA
& VALENTINE GITOHO**

21 April 2020 | 12:00-1:30 pm GMT
Visit gtp.org/events to register





SPEAKERS



Zenet Maramara
President,
Christian
Stewardship
Association



Dan Busby
President,
Evangelical Council
for Financial
Accountability



Valentine Gitoho
Chair, African
Council for
Accreditation
and Accountability



Gary Hoag
President & CEO,
Global
Trust
Partners



Navigating the New Normal Webinar Overview

1

**Understanding
the Times**

2

**Counsel for
Boards**

3

**Advice for
CEOs /
Pastors**

4

**Suggestions
for Ministry
Fundraisers**

During the webinar, send questions to mail@gtp.org



1

**Understanding
the Times**





Understanding the Times

1



COVID-19 CRISIS - 1 Chronicles 12:32

- Plague - over 2.4 million confirmed cases
- Lockdown - limited mobility, uncertainty
- Essential services - overworked, weary
- Other workers - at home, struggling, unemployed
- Survival - basic necessities, care of neighbor

Scripture - Solomon, David, and Jesus Three Tips for Global Application





God's words to Solomon teach us how to respond to plagues

1

“When I shut up the heavens so that there is no rain, or command locusts to devour the land *or send a plague among my people*, if my people, *who are called by my name*, will humble themselves and pray and seek my face and turn from their wicked ways, then I will hear from heaven, and I will forgive their sin and will heal their land.” 2 Chronicles 7:13-14

God sends plagues → His people are to humble themselves, pray, and change directions



David cried out to God and confessed his trust in crisis

1

“My soul is in deep anguish. How long, Lord, how long? ... the Lord has heard my weeping. The Lord has heard my cry for mercy; the Lord accepts my prayer.” Psalm 6:3, 8-9. “Look on me and answer, Lord my God... But I trust in your unfailing love; my heart rejoices in your salvation. I will sing the Lord’s praise, for he has been good to me.” Psalm 13:3-6

**God’s people lament and trust Him in crisis →
God hears and accepts our prayers**



Jesus alerted the disciples that plagues have a purpose

1

“There will be great earthquakes, and there will be famines and *plagues* in many lands, and there will be terrifying things and great miraculous signs from heaven... In the same way, when you see all these things taking place, you can know that *the Kingdom of God is near.*” Luke 21:11, 31

**Plagues are signs from Heaven → God
wants everyone to acknowledge His reign**



Understanding the Times

1



Tip #1: Humble yourself with fasting, confession, and prayer (El Salvador)

- Fasting is setting aside our desires and not just an individual but also a community activity (Esther 4)
- Confession is acknowledging our sin, changing directions, and proclaiming our trust in God (Ezra 9, James 4)
- Prayer is calling to God to make things right in his timing (Nehemiah 1)



Understanding the Times

1



Tip #2: Serve others with lament, compassion, and generosity (Hong Kong)

- Lament is mourning and crying out to God with a complaint knowing He may not answer (Psalm 3, 6, 7, 13, 22, 28, 31, 32, 35, 42, 43, 51, 52, 54)
- Compassion is empathy combined with caring action: seeing, listening, and meeting needs (Matthew 14)
- Generosity is sharing what you have to show who God is to a watching world (Acts 2, 4)



Understanding the Times

1



Tip #3: Trust God with faith, hope, and confidence (Nepal)

- Faith is reminding ourselves that Jesus said troubles would come in this world (Matthew 24; John 16)
- Hope is the belief that God may act in certain situations in keeping with His character (Isaiah 40)
- Confidence is rooted in God's presence with us. He is sovereign and working out His plans for our good and His glory (Matthew 28)



Gary Hoag

**Prayer for God's servants
everywhere from the USA**



2

Counsel for Boards





Counsel for Boards

2



- 1. Meet and Share the Burden**
- 2. Discern the Direction**
- 3. Prepare to Produce**
- 4. Comments - Special Guests**
 - **Dan Busby**
 - **Zenet Maramara**
 - **Valentine Gitoho**



Meet and Share the Burden

2

“Have them come to the tent of meeting, that they may stand there with you. I will come down and speak with you there, and I will take some of the power of the Spirit that is on you and put it on them. They will share the burden of the people with you so that you will not have to carry it alone.”

The Council of Moses in Numbers 11:16b-17

- **Meet together** – Boards cannot fulfill their governance role or support a CEO/pastor if they do not meet regularly and in crisis. Do it online.
- **Share the burden** – Stand in service alongside the CEO/pastor. Share the burdens of the church or ministry together through giving and service.

Board members that meet together and share the burden with God’s servant → bless God’s people



Discern the Direction

2

“It seemed good to the Holy Spirit and to us...” The Jerusalem Council in Acts 15:28a. Board members need to cut out the noise to hear God’s voice. The Council model positions boards let God speak first in meetings.*

- **Scripture** – Stand and read God’s Word together. “Seeking Wisdom” James 1:2-8 or 1 Corinthians 2. “Listening before Doing” James 1:19-27. “Building Effective and Enduring Programs” Habakkuk 2:1-4
- **Silence** – Attune to the Holy Spirit
- **Sharing** – Everyone speaks. Chair goes last.
- **Supplication** – As God guides, ask God to provide

**Board members that listen to the Word of God →
discern the direction from the Spirit of God**



Prepare to Produce

2

“My dear brothers and sisters, take note of this: Everyone should be quick to listen, slow to speak and slow to become angry, because human anger does not produce the righteousness that God desires. Therefore, get rid of all moral filth and the evil that is so prevalent and humbly accept the word planted in you, which can save you.” James the Jerusalem Church chair in James 1:19-21

- **Prepare** – To be quick to listen to the Word and each other is to be prepared. Read board materials. Do research. Draft good questions.
- **Produce** – The righteousness God desires is produced by overseers who listen humbly to the Word and each other and speak slowly and carefully.

Board members that listen to the Word and each other → produce the righteousness God desires



Tips for Boards

2



Tip #4: Meet together and support the CEO with service and giving (Jordan)

Many boards will realize in crisis that their house is not in order. They have not governed with consistency. They've not made sure that programs have adequate resources. The crisis is revealing that they have been rubber-stamping the work of the CEO/pastor rather than holding that person accountable, not for results, but rather for faithful activities.



Tips for Boards

2



Tip #5: Listen to the Word to discern the direction from the Spirit (UAE)

Make the reading of Scripture, combined with Silence, Sharing, and Supplication central rather than peripheral to every meeting. After all, it's God's work! In this way you will govern in a way that seems good to the Holy Spirit and to you!



Tips for Boards

2



Tip #6: Prepare with diligence to produce the righteousness God desires (Australia)

Make sure the CEO/pastor provides adequate reports for you to govern. Prepare yourselves by reading and doing research in advance. Draft a question related to each item on the board agenda and listen. Most questions get answered. Your collective posture of diligent governance will position God to produce the fruit He desires through you.



2

**Counsel for
Boards**



Dan Busby
President, ECFA



Zenet Maramara
President, CSA



Valentine Gitoho
Chair, AfCAA



Dan Busby

Prayer for boards around the world from USA



3

**Advice for
CEOs /
Pastors**





Advice for CEOs/Pastors

3



- 1. Chart the Course**
- 2. Steward Change**
- 3. Put your House in Order**
- 4. Comments - Special Guests**
 - **Valentine Gitoho**
 - **Dan Busby**
 - **Zenet Maramara**



Chart the Course

3

"On the fourteenth night we were still being driven across the Adriatic Sea, when about midnight the sailors sensed they were approaching land. They took soundings and found that the water was a hundred and twenty feet deep. A short time later they took soundings again and found it was ninety feet deep. Fearing that we would be dashed against the rocks, they dropped four anchors from the stern and prayed for daylight." Apostle Paul in *Act 27:27-29*

- **Assess** – How has the storm impacted the pursuit of your purpose?
- **Act** – What courageous steps must you take for you and others?
- **Depend** – What is the role of prayer in your life and leadership?

Chart the course → assess the situation, act with courage, and depend on God one day at a time



Steward Change

3

"Paul and his companions traveled throughout the region of Phrygia and Galatia, having been kept by the Holy Spirit from preaching the word in the province of Asia. When they came to the border of Mysia, they tried to enter Bithynia, but the Spirit of Jesus would not allow them to. So they passed by...During the night Paul had a vision of a man of Macedonia standing and begging him, "Come over to Macedonia and help us." After Paul had seen the vision, we got ready at once to leave..." Apostle Paul in Act 16:6-10

- **Submit** – God changed your plans. What may He be trying to say to you?
- **Get Ready** – ~~"Help me meet budget!"~~ "Will you join in this new work?"

Steward change → submit your plans to God and rally people and resources for the new work



Put your House in Order

3

"Now it is required that those who have been given a trust must prove faithful." Apostle Paul in 1 Corinthians 4:2

- Discern faithful activities and do them.* Report transparently to the board.
- Put to work what you have. Encourage staff and volunteers.
- Follow *Standards of Responsible Stewardship*. Get accredited to enhance trust.
- Communicate with your partners. Change offers new opportunities.
- Don't spend money you don't have. Operate on a *mina* (3 months income).
- Wait on unfunded activities. Use digital channels to pivot programs online.
- On Purpose. God stops us to redirect us: new partnerships, audiences, ideas.

Put your house in order → faithfulness is the only pathway to fruitfulness and kingdom outcomes



Tips for CEOs/Pastors

3



Tip #7: Chart the course by assessing the situation, acting with courage, and depending on God each day (Egypt)

People will follow you as you make sense of the situation, act boldly, and depend on God each day. If there is a crisis or lack of leadership in times like this it is because God's servants are not charting the course. This is your "for such a time as this" moment, like Esther.



Tips for CEOs/Pastors

3



Tip #8: Steward change by submitting to God and rallying participation in the new work (India)

Business as usual isn't anymore. We must submit to the change. Discern the new way of pursuing your purpose and invite people to join you with their service and their giving.



Tips for CEOs/Pastors

3



Tip #9: Put your house in order by aiming at faithfulness in order to be fruitful (Brazil)

When your house is in order, you will produce just as much fruit as God wants you to have. If it is not in order, you may labor in vain. God has shaken the earth. Put things back in order following His design.



3

**Advice for
CEOs /
Pastors**



Valentine Gitoho
Chair, AfCAA



Dan Busby
President, ECFA



Zenet Maramara
President, CSA



Valentine Gitoho

**Prayer for CEOs / Pastors
from Kenya**



4

**Suggestions
for Ministry
Fundraisers**





Suggestions for Ministry Fundraisers

4



- 1. Pray and Avoid People**
- 2. Pause and Write People**
- 3. Celebrate and Unite People**
- 4. Comments - Special Guests**
 - **Zenet Maramara**
 - **Valentine Gitoho**
 - **Dan Busby**



Pray and Avoid People

4

"I shall ask God mercifully to protect us. Then I shall fumigate, help purify the air, administer medicine, and take it. I shall avoid places and persons where my presence is not needed in order not to become contaminated and thus perchance infect and pollute others, and so cause their death as a result of my negligence." Martin Luther in *Pastoral Writings* 4: 404.

- **Pray** – Pray vigilantly for ministry partners. Text or message them to check in. God wants His people in crisis to be alert and prayerful (1 Peter 4:7).
- **Avoid People** – Connect with people while also keeping your distance. Plagues migrate and may take years to run their course.

Pray and Avoid People → connect with God in intercession and with people with intentionality



Pause and Write People

4

“The Lord had foretold that these things would come... He predicted and said that wars, and famines, and earthquakes, and pestilences would arise in each place; and lest an unexpected and new dread of mischiefs should shake us, He previously warned us that adversity would increase...” Cyprian of Carthage in *On the Mortality* 7:2.

- **Pause** – All of us planned ministry as though we were in control of the future. God wants us to submit our plans to His will (James 4:13-15).
- **Write People** – Some are hurting, encourage them, and raise their sights heavenward. Urge the healthy to step up with you at greater levels.*

Pause and Write People → encourage the hurting and engage the healthy to greater participation



Celebrate and Unite People

4

“...the present might not seem to be a suitable time for a festival... everything is tears and everyone is mourning, and wailings resound daily through the city because of the multitude of the dead and dying... again, we rejoiced in the peace of Christ, which He gave to us alone.” Dionysius of Alexandria as recounted by Eusebius in *Ecclesiastical History* 22.

- **Celebrate** – Though fear of death shrouds the earth, we have peace as our faith is in Jesus. He was victorious over death (1 Corinthians 15:58).
- **Unite People** – Crisis situations bring people together. Use social media, email, and other channels to tell stories of impact and watch God work.

Celebrate and Unite People → You matter. You are part of a bigger story. Together we play our parts.



Tips for Ministry Fundraisers

4



Tip #10: To pray and avoid people is about intercession with God and intentional connection with people (Indonesia)

Prayer is the central work God wants us all doing. It connects us to Him and to each other. So, how do your communications with people lift them up to God? How are you engaging them to pray for the work that is taking place as partners with you?



Tips for Ministry Fundraisers

4



Tip #11: To pause and write people is about sending send consistent messages about how everyone can participate (Ecuador)

In 1 Corinthians 16:1-4, Paul does this because every person matters. He was in Ephesus (Asia Minor) writing the Christians in Corinth (Greece) and giving the same directions about giving that He gave to the Galatians (Anatolia). Everyone, share as able with those in need.



Tips for Ministry Fundraisers

4



Tip #12: To celebrate and unite people is about using what you have and inviting others to join you (Guatemala)

Rather than focus on what we don't have, which is our tendency in crisis, God's servants use what they have and invite others in social media, email, website, WhatsApp groups, and other channels to join in. Invite everyone to be part of the story.



4

**Suggestions
for Ministry
Fundraisers**



Zenet Maramara
President, CSA



Valentine Gitoho
Chair, AfCAA



Dan Busby
President, ECFA



Zenet Maramara

Prayer for Ministry Fundraisers from the Philippines



Navigating the New Normal

3



12
Tips

1. Humble yourself with fasting, confession, and prayer
2. Serve others with lament, compassion, and generosity
3. Trust God with faith, hope, and confidence
4. Boards, meet together and support the CEO with service and giving
5. Boards, listen to the Word to discern the direction from the Spirit
6. Boards, prepare with diligence to produce the righteousness God desires
7. CEOs/Pastors, chart the course: assessing, acting, depending on God
8. CEOs/Pastors, steward change: submit to God and rally participation
9. CEOs/Pastors, put your house in order: aim faithfulness to be fruitful
10. Ministry Fundraisers, pray and avoid people: intercession/intentionality
11. Ministry Fundraisers, pause and write people: send consistent messages
12. Ministry Fundraisers, celebrate and unite people: use what you have



Comments and Questions



Zenet Maramara



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